

Ken Archer

P.O. Box 1008
Kemmerer, Wyoming 83101

Cell: (402)-802-0387
kenwarcher@hotmail.com

Executive Profile

Innovative Administrator who creates strategic alliances with Governing Board, Medical Staff and Employees to effectively support key business initiatives. Builds and retains high performance teams by hiring, developing and motivating employees. I have over 30 years of Healthcare Management and Leadership Experience. I am passionate about **Leadership** and **Service** and focus on Relationship Building.

Skill Highlights

- Service & Operational Excellence
- Relationship & Team Building
- Quality Improvement/Compliance
- Strategic Planning
- Provider Collaboration
- Community Involvement
- Business Development
- Communication

Core Accomplishments

Service & Operational Excellence - It is my responsibility to help everyone understand how the pieces of the organization fit together. As a team we must brainstorm for ideas and support the problem solving process. We must look through the numbers. We must ensure the budgeting process leverages our strategic plan. What picture are we painting? The organization grows when employees grow. We must take every opportunity to celebrate our wins. Teams have achieved Outstanding Facility Surveys along with Quality Awards.

Communication - It is important to use every form of communication at hand to reach as many as possible in our service area. It is not a one size fits all. We must strive to keep all individuals informed. It is important there are no surprises in house. All information flows to and through the Governing Board, Medical Staff, and Employees.

Community Involvement - Be available to represent facility for any request of information at any time. Partner with service clubs, schools, businesses to tell our story. To become the facility of choice for health related needs. We must know our back yard better than anyone and tell consistent story of organization.

Professional Experience

CEO – CAH Hospital, LTC, Clinic, EMS
South Lincoln Medical Center

2015-Present
Kemmerer, WY

- *Initiated Development of Foundation
- *Reengineered Management structure resulting in improved communication and savings
- *Created Retail Pharmacy on Medical Campus
- *Negotiated Service contracts saving over +\$100,000.
- *Recruited 5 new outreach providers resulting in patients being able to stay home.

CEO (Interim) – CAH Hospital, LTC, 3 Clinics
Crook County Medical Services District (Managed by Rapid City Regional)

2014 – 2015
Sundance, WY

- *Collaborate with Board/Foundation for facility upgrades.
- *Recruit Providers to provide flexibility and retention.
- *Develop Web Page and Newsletter to bring awareness of services.
- *Renegotiated service contracts to save facility money.

CEO- CAH Hospital, LTC, 2 Clinics
Saunders Medical Center

2010 - 2014
Wahoo, NE

- *Reorganized Cardio-Respiratory Program resulting in a 5 fold increase of revenue.
- *Expanded Surgical Program to include Joint Replacement Service.
- *Electronic Medical Record – Healthland – Centriq.
- *Developed Community Health Coach Program and outreach clinic in Ashland, NE
- *Recruited 6 new providers, increasing Net revenue by \$3 million.
- *Focused on Organization and Staff Development through ongoing education and Strategic Planning.
- *Improved Community support and outreach by strengthening bond with schools (scholarships), foundation (fundraising) and local businesses (CPR program).

Family Care Giver
Roy, UT

2007 – 2010

- *Attended to In-Laws Healthcare needs
- * Deepened Empathy for patients
- *Attended Graduate School
- *Developed Internet Business - Sports Memorabilia

CEO - CAH Hospital, Senior Center & 4 Outreach Clinics
Sibley Medical Center & Clinics

2005 – 2006
Arlington, MN

- *Launched Facility Master Plan to maximize use of facility space and plan for future.
- *Developed Corporate Compliance Department and initiated mock regulatory surveys.
- *Reorganized Facility to reduce deficit resulting in a \$500K turnaround.
- *Negotiated new vendor contracts.

CEO - CAH Hospital, LTC, Assisted Living & 2 Outreach Clinics
Ortonville Area Health Services (Managed by Sanford Health)

1999 - 2005
Ortonville, MN

- *Effectively worked with 4 Governing Boards and City Council to provide health care hub.
- *Developed 6 unit Dialysis Center which was built with 90% donated funds and grants.
- *Spearheaded Facility Master Plan resulting in 31,000 Square foot outpatient service building.
- *Explored monthly leadership topic with management staff which developed teamwork.
- *Collaborated with Medical Staff which increased outpatient utilization.

CEO - CAH Hospital, LTC and 2 Outreach Clinics
Gooding County Memorial Hospital - (Managed by St. Luke's Health, Boise, ID)

1993 - 1999
Gooding, Idaho

- *Expanded/remodeled trauma services, physical therapy and inpatient services.
- *Created 2 outreach clinics which expanded services and reversed outmigration.
- *Designed advertising to establish brand and tell consistent story.
- *Recruited 7 health care providers.

Education

Bachelor of Science: St. Cloud State University – Business - 1981
Minor in Economics
St. Cloud, MN

M.B.A. Health Care Administration: Western Governors University - Ongoing
Salt Lake City, Utah

- Completing credits toward Degree

Other Learning/Seminars

Service Excellence, Conflict Management, Medical Staff Collaboration, Lean Six Sigma in Healthcare, Leadership Development, Team Building, Recruitment Techniques, Facilitator Training, Survey & Certification Process Marketing & Advertising, The Generation Gap, Governing Board & Management working relationships

Memberships and Past Civic Activities

Current Federal and Wyoming State Nursing Home License - #650

American College of Health Care Executives, Healthcare Financial Management Association
Healthcare Compliance Association, National Association of Quality Assurance, Governance Institute,
Beryl Institute – Patient Experience, Chamber Of Commerce – President
Rotary International – Board Member & Multiple Paul Harris Fellow, Kiwanis, Lions,
Crook County Family Violence & Sexual Assault Services Inc., Local Food Pantry
Lifetime DAV Member - Air Force Veteran